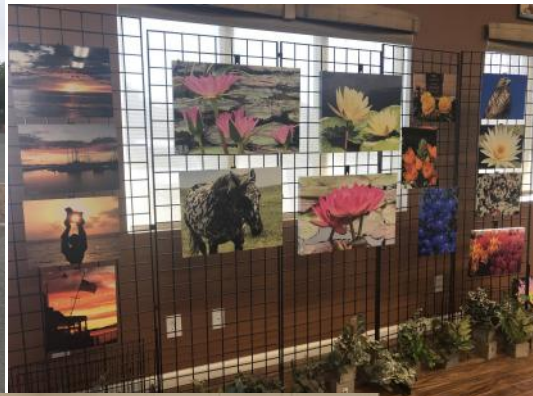


American Canyon



Arts
Foundation

2020 Annual Report



PUMPKIN PAINTING KIT PICK-UP

SATURDAY, OCTOBER 10, 2020, FROM 10AM TO 1PM
PHILLIP WEST AQUATICS CENTER PARKING LOT
100 BENTON WAY, AMERICAN CANYON

Stop by and pick up your kit which includes a pumpkin, paint brush, paint, and painting tips handout. Once your pumpkin is painted, use it as decor around your home, in a window, or on your front porch. Or you can join in on our fun community art project at the Wetlands Trail "Pumpkin Path."

A limited number of kits are available. First come, first served!



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American Canyon



President's Report for 2020

We had such hope for 2020. We ended 2019 with a great Winter Boutique and started 2020 off with an incredible gathering of our members at the 2020 Annual Meeting. With the City of American Canyon, we had classes set up that were to be taught by our artists for summer and fall sessions. We were planning out how many musical events we might have including providing the City with 4th of July Musicians. Community events such as Am Can by the Bay and our own Art Extravaganza; so much to look forward to. And as we all know, the Covid-19 Pandemic changed all of it.

However, we have a more positive story to tell. One where we were able to show a couple of artists at the Chamber's Visitor Center. We had started monthly crafting at the Senior Center and shared Valentine's Cards, Mardi Gras Masks, and St Patrick Day Fun. We provided four Scholarships to graduating High School Seniors who are pursuing art as their future. We received a grant from Art Council Napa Valley to assist us in continuing our activities.

The first ever Pumpkin Path in the City was started at Wetlands Edge. In a great partnership with Kiwanis and City of American Canyon, and with social distancing in mind, we created paint at home kits and gave out pumpkins for people to celebrate the Fall. At Wetlands Edge, we created a photo opportunity with Straw Bails and corn husks. The photo spot was the start of the pumpkin path. Overall, we had over 100 pumpkins painted and beautifully displayed for our community to enjoy.

In November, we shared gratitude cards and sent each Veteran signed up with the Local VFW a card sharing our appreciation of their service. We shared cards in a drive through so that people could create their own cards and share a Veterans Day, Thanksgiving, and Holiday Card with whomever they chose.

Now we did face challenges. The largest challenge was coming back together as a Board following months of hiatus due to the pandemic. Unfortunately, some of our Board members were not able to participate with us on Zoom meetings. As we look to 2021, we shall see a change in the Board as we must have active communication to move forward as a Foundation. But this can bring opportunities.

So, for 2021, we look forward to a new year filled with opportunities. In February, we will be giving out Valentine's Cards and playing music at the "We Heart Everyone" campaign the City is spearheading. We are starting to plan the Fourth of July Music Events. Other planning is for our Arts Extravaganza to occur this summer and the second Pumpkin Path. All events will have a second plan of social distancing just in case.

We are open to more opportunities. You do not need to be a Board Member to lead an activity, but you would need to present it and communicate about it with the Board. And of course, we have vacancies on the Board should you want to participate more actively. In 2021, we are looking to officiate our first voting Teen Board Member and looking for an additional Teen Board Member.

Thank you for being a member and look forward to seeing you in 2021!

Patti Krueger, President
American Canyon Arts Foundation

ACAF Membership Report - 2020 Final

<u>Member Name</u>	<u>ACAF ID</u>	<u>Status</u>	<u>City</u>
<u>President</u>			
Krueger, Patti	2020-17	Renewing	American Canyon
<u>VP</u>			
McNaughton, Jonette	2020-45	Renewing	American Canyon
<u>Sec/Treas.</u>			
Joseph, Mark	2020-13	Renewing	American Canyon
<u>Board</u>			
Bowlby, Francois	2020-49	Renewing	Napa
Fouts, Gloria	2020-43	Renewing	Vallejo
Johnson, Robert	2020-11	Renewing	Vallejo
Labaw, Roberta	2020-29	Renewing	American Canyon
Mamaril, Clarence	2020-59	New	American Canyon
McNaughton, Joey	2020-44	Renewing	American Canyon
Nischal, Arvind	2020-24	Renewing	American Canyon
<u>Member</u>			
Abeyta, Teresa	2020-55	Renewing	American Canyon
Beck, Brent	2020-42	Renewing	American Canyon
Birkholz, Terry	2020-01	Renewing	American Canyon
Booth, Penny	2020-33	Renewing	Vallejo
Bufalini, Lee	2020-39	Renewing	Benicia
Buford, Lawrence	2020-52	Renewing	American Canyon
Buford, Nathell	2020-51	Renewing	American Canyon
Caldwell, Keith	2020-02	Life	Vacaville
Casper, Debra Lee	2020-03	Renewing	San Jose
Christoffersen, LaDonna	2020-41	Renewing	Vallejo
Clement, JeanCherri	2020-04	Renewing	Vallejo
Cooper, Brent	2020-57	New	American Canyon
Cordova, Carlene	2020-05	New	American Canyon
Dennis, Snookie	2020-06	Returning	Novato
Donnelly, Tisha	2020-58	New	American Canyon
Eagle, Chris	2020-07	Returning	American Canyon
Ford, Maggie	2020-50	Renewing	American Canyon
Fuqua, Laurine	2020-53	Renewing	Napa
Goff, Andrew	2020-08	Renewing	American Canyon
Goff, Elizabeth	2020-09	Renewing	American Canyon
Hamilton, Ronald	2020-32	Renewing	American Canyon
Harris, Robert	2020-10	Life	American Canyon
Imlay, Joan	2020-31	Renewing	American Canyon
Joseph, Cheryl	2020-12	Renewing	American Canyon

ACAF Membership Report - 2020 Final

<u>Member Name</u>	<u>ACAF ID</u>	<u>Status</u>	<u>City</u>
Kenck, Alan	2020-14	Renewing	Hercules
Kenck, Patricia	2020-15	Renewing	Hercules
Knight, Brenda	2020-16	Life	American Canyon
Labaw, Steve	2020-30	Renewing	American Canyon
Lane, Jody	2020-48	Renewing	Vallejo
Lemos, Fran	2020-37	Renewing	American Canyon
Livingston-Fitch, Donna	2020-54	New	Vallejo
Lloyd, Harriet	2020-18	Renewing	Vallejo
Lossong, Lisa	2020-56	Renewing	Vallejo
Marcus, Beth	2020-19	New	American Canyon
Matson, Nance	2020-20	Renewing	American Canyon
Morrison, Cheryl	2020-38	New	Fairfield
Morse, Fred	2020-21	Returning	Napa
Moyse, Sherrell	2020-22	Returning	Vacaville
Neumeier, Shanda	2020-23	Renewing	American Canyon
Nischal, Jyoti	2020-25	Renewing	American Canyon
Ockrassa, Cherol	2020-40	Renewing	American Canyon
Persily, Christina	2020-26	New	Vallejo
Richey, Toni	2020-36	New	Vallejo
Sellick, Janelle	2020-46	Renewing	American Canyon
Sutter, Sande	2020-27	Renewing	American Canyon
Tennyson, Chris	2020-34	Renewing	American Canyon
Tennyson, Sherry	2020-35	Renewing	American Canyon
Thomason, Scott	2020-47	New	American Canyon
Waxman, Bonnie	2020-28	Life	American Canyon

Grand Total

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Calendar Year 2020 Financial Report

The attached financial reports reflect the financial condition of the Arts Foundation for the year ending December 31, 2020. This report summarizes the key elements.

First, looking at the Balance Sheet, after years of steady growth, our cash position stabilized, in large part due to the Covid-19 pandemic and the resulting shut down of our fund-raising efforts. ***Our net cash available is at \$18,367, down slightly from last year's \$19,102.***

We increased our Public Art set-aside, thanks to a donation from Brent Cooper, as well as smaller donations from other members. We have just over \$3500 set aside to finish the Community Mosaic Project, and an additional commitment of up to \$2000 in Foundation Reserves, as needed. This should be sufficient to complete and install the project.

It should also be noted that even the small deficit of \$735 will be reduced after we receive \$250 from the Kiwanis (their share of the Pumpkin Path project) and we received See's Candy payments after December 31.

Moving to the Profit & Loss Reports, Contributions were down from last year. Most of last year's revenue was related to the Mosaic Project, which was put on hold during the pandemic. We did receive a \$2500 Emergency Grant from Arts Council Napa Valley this year, which helped immensely! Other Sales and Service Revenues were down due to canceling our Arts Extravaganza and Holiday Boutique. Overall revenue was down \$15,534.

On the expense side, we maintained our Community Support efforts (thanks to the Emergency Grant), and Program Costs dropped by over \$10,000. Administrative Expenses were down slightly. Total Expenses were almost \$11,000 less than last year.

The table below summarizes the detailed information on the following pages.

Category	12/31/2020	12/31/2019	Variance
Beginning Cash Balance	\$19,102	\$15,120	\$3,982
Revenues	7,506	23,040	(15,5334)
Expenses	(3,757)	(19,061)	(10,821)
Net Income/(Deficit)	(734)	3,979	(4,713)
Ending Cash Balance	18,367	19,102	(734)

Note: Numbers may not add up due to rounding.

American Canyon Arts Foundation
Balance Sheet--Prev Year Comparison
As of December 31, 2020

	12/31/14	12/31/15	12/31/16	12/31/17	12/31/18	12/31/19	12/31/20
ASSETS							
Current Assets							
Checking/Savings							
ACAF Checking	12,076	4,997	7,992	10,306	17,228	16,916	14,583
PayPal Account	413	1,175	4,136	4,571	5,950	7,290	7,406
Total Checking/Savings	12,489	6,172	12,128	14,877	23,178	24,206	21,989
Total Current Assets	12,489	6,172	12,128	14,877	23,178	24,206	21,989
Other Assets							
Equipment & Fixtures	0	1,727	1,727	3,036	3,036	3,036	3,036
Total Other Assets	0	1,727	1,727	3,036	3,036	3,036	3,036
TOTAL ASSETS	12,489	7,899	13,855	17,913	26,214	27,242	25,025
LIABILITIES & EQUITY							
Liabilities							
Current Liabilities							
Accounts Payable							
Accounts Payable	0	0	0	0	0	1,838	0
Total Accounts Payable	0	0	0	0	0	1,838	0
Other Current Liabilities							
Equip-Fixture Offset	0	1,727	1,727	3,036	3,036	3,036	3,036
RF-Grants	9,775	0	2,250	2,425	5,300	0	0
RF-Public Art	0	0	0	85	2,725	3,022	3,532
RF-Scholarships	0	0	35	5	25	75	90
Sales Tax Payable	0	0	229	323	8	170	1
Total Other Current Liabilities	9,775	1,727	4,241	5,874	11,094	6,303	6,659
Total Current Liabilities	9,775	1,727	4,241	5,874	11,094	8,141	6,659
Total Liabilities	9,775	1,727	4,241	5,874	11,094	8,141	6,659
Equity							
Retained Earnings	7,117	2,714	6,173	9,614	12,039	15,120	19,102
Net Income	-4,403	3,459	3,441	2,425	3,081	3,982	-735
Total Equity	2,714	6,173	9,614	12,039	15,120	19,102	18,367
TOTAL LIABILITIES & EQUITY	12,489	7,900	13,855	17,913	26,214	27,243	25,026

American Canyon Arts Foundation
Profit & Loss Prev Year Comparison

January through December 2020

	<u>Cal Yr 2020</u>	<u>Cal Yr 2019</u>	<u>Dir. Chg.</u>	<u>Pct. Chg.</u>
INCOME				
41-Contributions				
4100 Grants	\$2,500	\$9,353	(\$6,853)	-73%
4150 Donations and Sponsorships	\$120	\$1,631	(\$1,511)	-93%
4151 Donations-ACAF Members	\$817	\$260	\$557	214%
4180 Memberships	\$655	\$3,175	(\$2,520)	-79%
Total 41-Contributions	\$4,092	\$14,419	(\$10,327)	-72%
42-Service Income				
4225 Booth Rental Charge	\$0	\$50	(\$50)	-100%
4230 Classes	\$0	\$450	(\$450)	-100%
4240 Entry Fees	\$40	\$730	(\$690)	-95%
4250-Annual Dinner Tickets	\$1,215	\$885	\$330	37%
Total 42-Service Income	\$1,255	\$2,115	(\$860)	-41%
44-Sales				
4410 Crafts Sales				
5210 Artist Share of Sales-Crafts	\$0	(\$1,333)	\$1,333	100%
4410 Crafts Sales - Other	\$0	\$2,091	(\$2,091)	-100%
Total 4410 Crafts Sales	\$0	\$758	(\$758)	-100%
4415 Fine Art Sales				
5212 Artist Share of Sales-Fine Art	\$0	(\$305)	\$305	100%
4415 Fine Art Sales - Other	\$0	\$185	(\$185)	-100%
Total 4415 Fine Art Sales	\$0	(\$120)	\$120	100%
4420 Non-Taxable Sales	\$2,150	\$4,140	(\$1,990)	-48%
4430 Silent Auction Proceeds	\$0	\$1,553	(\$1,553)	-100%
4450 Other Sales	\$0	\$165	(\$165)	-100%
Total 44-Sales	\$2,150	\$6,496	(\$4,346)	-67%
45-Other Rev.				
4510 Miscellaneous Revenues	\$9	\$10	(\$1)	-10%
Total 45-Other Rev.	\$9	\$10	(\$1)	-10%
<u>Total Income</u>	<u>\$7,506</u>	<u>\$23,040</u>	<u>(\$15,534)</u>	<u>-67%</u>
EXPENSES				
51-Community Support				
5120 Student Scholarships	\$2,000	\$1,000	\$1,000	100%
5130 School Grants	\$0	\$1,000	(\$1,000)	-100%
Total 51-Community Support	\$2,000	\$2,000	\$0	0%
52-Member Benefits				
5250-Annual Dinner Expense	\$1,584	\$967	\$617	64%
Total 52-Member Benefits	\$1,584	\$967	\$617	64%

American Canyon Arts Foundation
Profit & Loss Prev Year Comparison

January through December 2020

	<u>Cal Yr 2020</u>	<u>Cal Yr 2019</u>	<u>Dir. Chg.</u>	<u>Pct. Chg.</u>
56-Program Costs				
5610 Advertising & Promotions	\$0	\$283	(\$283)	-100%
5615 Awards & Ribbons	\$0	\$995	(\$995)	-100%
5620 Facility & Equip. Rental	\$1,200	\$1,200	\$0	0%
5625 Hospitality	\$0	\$36	(\$36)	-100%
5630 Performer's Fees & Charges	\$0	\$225	(\$225)	-100%
5632 Professional Support	\$0	\$3,368	(\$3,368)	-100%
5685 Program Supplies	\$1,058	\$5,346	(\$4,288)	-80%
5688 Inventory - Program Suppli	\$1,499	\$3,124	(\$1,625)	-52%
5690 Other Program & Event Cost	\$0	\$105	(\$105)	-100%
Total 56-Program Costs	\$3,757	\$14,682	(\$10,925)	-74%
57-Admin Exp.				
5710 Bank Fees & Charges	\$105	\$186	(\$81)	-44%
5720 Insurance	\$741	\$741	\$0	0%
5730 Member Dues-Other Agencies	\$0	\$350	(\$350)	-100%
5740 Office Services & Supplies	\$53	\$54	(\$1)	-2%
5780-Equip & Fixture Purchases	\$0	\$81	(\$81)	-100%
Total 57-Admin Exp.	\$899	\$1,412	(\$513)	-36%
<u>Total Expense</u>	<u>\$8,240</u>	<u>\$19,061</u>	<u>(\$10,821)</u>	<u>-57%</u>
<u>Net Income</u>	<u>(\$734)</u>	<u>\$3,979</u>	<u>(\$4,713)</u>	<u>-118%</u>

American Canyon Arts Foundation
Profit & Loss by Class
January through December 2020

	General & Admin.	Member Services	Community Support	TOTAL
Income				
41-Contributions				
4100 Grants	\$2,500	\$0	\$0	\$2,500
4150 Donations and Sponsorships	\$120	\$0	\$0	\$120
4151 Donations-ACAF Members	\$167	\$0	\$650	\$817
4180 Memberships	\$655	\$0	\$0	\$655
Total 41-Contributions	\$3,442	\$0	\$650	\$4,092
42-Service Inc.				
4240 Entry Fees	\$0	\$40	\$0	\$40
4250-Annual Dinner Tickets	\$0	\$1,215	\$0	\$1,215
Total 42-Service Inc.	\$0	\$1,255	\$0	\$1,255
44-Sales				
4420 Non-Taxable Sales	\$2,130	\$20	\$0	\$2,150
Total 44-Sales	\$2,130	\$20	\$0	\$2,150
45-Other Rev.				
4510 Miscellaneous Revenues	\$9	\$0	\$0	\$9
Total 45-Other Rev.	\$9	\$0	\$0	\$9
Total Income	\$5,581	\$1,275	\$650	\$7,506
Expense				
51-Community Support				
5120 Student Scholarships	\$0	\$0	\$2,000	\$2,000
Total 51-Community Support	\$0	\$0	\$2,000	\$2,000
52-Member Benefits				
5250-Annual Dinner Expense	\$0	\$1,584	\$0	\$1,584
Total 52-Member Benefits	\$0	\$1,584	\$0	\$1,584
56-Program Costs				
5620 Facility & Equip. Rental	\$1,200	\$0	\$0	\$1,200
5685 Program Supplies	\$0	\$0	\$1,058	\$1,058
5688 Inventory - Program Suppli	\$1,499	\$0	\$0	\$1,499
Total 56-Program Costs	\$2,699	\$0	\$1,058	\$3,757
57-Admin Exp.				
5710 Bank Fees & Charges	\$103	\$1	\$0	\$104
5720 Insurance	\$741	\$0	\$0	\$741
5740 Office Services & Supplies	\$53	\$0	\$0	\$53
Total 57-Admin Exp.	\$897	\$1	\$0	\$898
Total Expense	\$3,596	\$1,585	\$3,058	\$8,239
NET INCOME	\$1,985	(\$310)	(\$2,408)	(\$733)

Note: We did not host Arts in April or our Holiday Boutique; any incidental transactions were included in the Member Services Class.