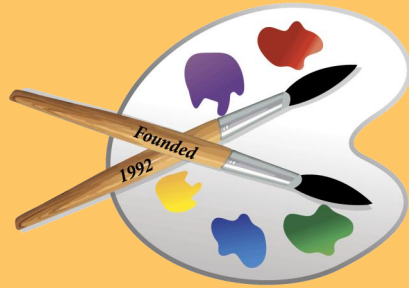


American Canyon



Arts Foundation

2022 Annual Report



American Canyon Arts Foundation

ACHS VISUAL & PERFORMING ARTS DEPT.

ACHS ARTS and MUSICFEST

All entrants receive a gift card from ACAFI!

The City of American Canyon's 1st Annual JUNETEENTH Celebration

in partnership with American Canyon Arts Foundation

Main Street Park/Napa Junction, Hwy 29 and Eucalyptus, American Canyon, CA

Speakers, Live Entertainment, Food Trucks, Vendors, Kidzone

Admission is FREE. Limited reserved seating available for \$30

Juneteenth + Father's Day = A Family Day of Celebration

For additional information: Brenda Knight Events - (707) 319-4773

SAVE THE DATE!

SUNDAY 19 JUNE 2022

1:00-6:00 p.m.

Friday Nights @ the Plaza

Live Music & Art on the 1st Fridays of June - September, 2022

Dates: Fridays of June 1, July 1, August 1, and September 2

Event Starts: 8:00 pm Live Music Performances: 6:30-9:00 pm

Place: Canyon Plaza - 3621 Broadway Street, American Canyon

@ WestAmerica Bank Parking Lot

Veterans Day Honoring All Who Served

Veterans Day Art Contest



FILIPINO BAYBAYIN PRESENTATION

FRIDAY JANUARY 20, 2023 6 PM - 7 PM

AMERICAN CANYON HIGH SCHOOL, ROOM A-123

1800 N. GALE LANE, SUITE 100, AMERICAN CANYON, CA 94923

RSVP AT: <https://forms.gle/1AP4K4Z3>

TAIPAN LUCERO CALIFORNIA FILIPINO ARTIST

Spponsored by: American Canyon Arts Foundation, American Canyon High School, and others.





PRESIDENT'S REPORT

In 2022, the Foundation celebrated 30 years of service to the artists and community of American Canyon. Our success last year would not have been possible without the tireless efforts of our ACAF Board of Directors, our members, and volunteers. In particular, I'd like to give a "shout out" to past President Patti Krueger. Non-profit organizations with many years of service owe so much to the foresight of those who came before, and I owe much to Patti, for her foresight and personal mentoring over the past few years. My artistic trade is music, not visual art - Patti's enthusiasm for ACAF has helped me appreciate the creativity of all artists of all ages, and I certainly hope that is reflected in our programs and events of 2022.

If ACAF had a "theme" last year, I believe it would be "**Community Partnerships**". Our "band width" is not as big as other local non-profits, but looking at our numerous events in 2022, we definitely "punch above our weight". This is because the tremendous effort and organization it takes to plan and implement such events was shared with dedicated people and community groups: Brenda Knight, the City of American Canyon, the Chamber of Commerce, Kiwanis Club, Napa Valley College, the AC Community & Parks Foundation, the Fil-Am Community, AC Sorooptimists, and American Canyon High School, AC Troop Support, in addition to ACAF members and volunteers. My gratitude and thanks go out to all of these people and organizations - let's continue to strengthen these bonds in 2023!

After tonight, we'll post a "Year in Review" video on our Facebook Page. For all those in attendance at our ACAF Membership Dinner, will have a preview of the video, to enjoy fond memories of our events, programs, and achievements in 2022:

- ACAF Socials - *Napa Lighted Art Festival* and the *Mare Island Art Studios*
- Youth Art Show with Chamber of Commerce and ACMS
- "Arts in April Month" Proclamation by the City of American Canyon
- *Friday Nights at the Plaza* with ACAF musicians and non-profit & community sponsors

- City of American Canyon *1st Annual Juneteenth Celebration*, with organizer Brenda Knight - the first Juneteenth Celebration in Napa County
- ACAF at the Fourth of July Parade, and ACAF musicians performing at the Fourth of July Celebration at Community Park 2
- ACAF Scholarships for ACHS student artists
- ACAF at "Meet Me in the Street", sponsoring Hispanic cultural dancers and musicians
- The 3rd annual *Pumpkin Path*, bringing the spirit of Halloween to the Wetlands
- The *ACHS Art and Music Fest*, made possible with a grant from Arts Council Napa Valley, generous sponsorship by Bergin Printing & Etching, with visual art and live performances by over 165 ACHS students, with awards in multiple art categories
- Filipino art, history & culture events with NVC and the Fil-Am Community
- Veterans Day Art Contest with Am Cyn Troop Support
- Donating art supplies to the ACHS VAPA program and Wellness Center, to create student art in classrooms and as a stress-relief activity during finals week.

American Canyon is home to so many artists - visual artists, painters, sculptors, photographers, musicians - of all ages, and reflecting the beautiful diversity of our City. We will continue to advocate for all those looking to express their artistic creativity! This is not only a good in and of itself, but also a way to maintain the beauty of our city, learn new skills, lift the spirits of our residents, and help maintain our mental health.

To this end, I encourage all ACAF members to attend events, get involved in organizing them, fundraise and support the Foundation financially, join our Board, buy See's Candy, teach an art class, and other ways which are only limited by your imagination. Let's think of our city as a blank canvas, upon which we can express our creativity for all to see!

With gratitude,

Clarence E. Mamaril

Clarence E. Mamaril

ACAF President

American Canyon Arts Foundation

2022 Membership Roster

<u>Last Name</u>	<u>First Name</u>	<u>Membership Status</u>	<u>City</u>	<u>New</u>
Abeyta	Teresa	Individual Member	American Canyon	
Ariza	Dennis	Individual Member	Fairfield	
Beck	Brent	Individual Member	American Canyon	
Birkholz	Terry	Family Membership	American Canyon	
Birkholz	Thomas	Family Membership	American Canyon	
Booth	Penny	Individual Member	Vallejo	
Bowlby	Francois	Individual Member	Napa	
Bufalini	Lee	Individual Member	Benicia	
Buford	Nathell	Family Membership	American Canyon	
Buford	Lawrence	Family Membership	American Canyon	
Caldwell	Keith	Life Membership	Vacaville	
Callnon	Daniel	Band (Keep on Truckin')	Gold River, CA	NEW
Chiolero	Charlotte	Individual Member	American Canyon	
Clark	Raquel Marie	Individual Member	American Canyon	NEW
Coronado	Lisa	Family Membership	Vallejo	NEW
Cortez	Stacy	Family Membership	Vallejo	NEW
Eagle	Chris	Family Membership	American Canyon	
Espanol	Mimi	Board Member	American Canyon	
Fouts	Gloria	Individual Member	Napa	
Goff	Elizabeth	Family Membership	American Canyon	
Goff	Andrew	Family Membership	American Canyon	
Joseph	Mark	Secretary/Treasurer	American Canyon	
Joseph	Cheryl	Family Membership	American Canyon	
Keiser	Laura	Individual Member	American Canyon	
Knight	Brenda	Life Membership	American Canyon	
Krueger	Patricia	Board Member	American Canyon	
Labaw	Roberta	Board Member	American Canyon	
Labaw	Steve	Family Membership	American Canyon	
Lim	Dakota	Student Member	American Canyon	
Mamaril	Clarence	President	American Canyon	
Matson	Nance	Family Membership	American Canyon	
McNaughton	Jonette	Vice-President	American Canyon	
McNaughton	Joe	Board Member	American Canyon	
McNaughton	Austin	Family Membership	American Canyon	
Morgan	Danny	Family Membership	American Canyon	NEW
Morgan	Michelle	Family Membership	American Canyon	NEW
Neumeier	Shanda	Family Membership	American Canyon	
Olano	Jana	Individual Member	American Canyon	
Ramos	Orlando	Band (Don Gato)	Sacramento	NEW
Rhorer	Jade	Band (Journey Day)	Napa	

American Canyon Arts Foundation

2022 Membership Roster

<u>Last Name</u>	<u>First Name</u>	<u>Membership Status</u>	<u>City</u>	<u>New</u>
Richey	Toni	Individual Member	Vallejo	
Sabee	Eric	Board Member	American Canyon	
Sabee	Ethan	Board Member	American Canyon	
Sabee	Elizabeth	Family Membership	American Canyon	
Smiddy	Elizabeth	Family Membership	American Canyon	NEW
Spang-Hanssen	Katrine	Band (Shake It Booty Band)	San Francisco	
Stephenson	Lowell	Band (Get With It Band)	Vallejo	NEW
Sutter	Sande	Family Membership	American Canyon	
Waxman	Bonnie	Life Membership	Arizona	
		Total Membership	49	



Fiscal Year 2022 Financial Summary

This is a brief informational report highlighting the Foundation's financial condition for the year ending December 31, 2022.

Balance Sheet: The most important note is that our cash position increase roughly \$15,000, from \$28,742 in 2021 to \$43,682 in 2022. Much of this cash is restricted, either due to grants or earmarked for specific programs (the largest of which is the cash balance for the Juneteenth Program). However, unrestricted cash did climb slightly, from \$19,110 to \$20,567 in 2022.

We also implemented several accounting adjustments this year, reflecting past Board direction, or just good accounting practices. First, we transferred \$2000 from our General Operations fund to the Public Art fund, reflecting the Board's commitment to use \$2000 of its own reserves for the Community Mosaic Project. Second, we established a \$10,000 "Rainy Day" fund to ensure we have sufficient cash for either routine cashflow purposes, or to withstand any economic calamity. Lastly, we are now tracking our fixed assets, such as Art Racks, in a more appropriate accounting manner—that is, showing them as Fixed Assets with offsetting depreciation.

Income Statements: Our net income for 2022 was down almost \$5000 compared to 2021. This was due to the one-time transfer of \$10,000 to establish the "Rainy Day" Reserve. Without that transaction, our net income would have been \$15,596, or more than \$5,000 more than last year's \$10,371.

Beyond the bottom line, the other notable aspect of last year was the large volume of activity. Revenues were up almost \$50,000 compared to last year (a 259% jump), particularly in grants and donations. Expenses were also up significantly, with the biggest increase in program costs.

The final report is the Income Statement broken out by our core programs. As can be seen, our Arts & Culture program was the largest by far, with the biggest event being the Juneteenth Festival. Our General Operations program shows a \$10,273 deficit, but \$10,000 of that is the one-time transfer to the "Rainy Day" Reserve. Our goal has been to generate enough unrestricted (general) revenues to cover our general expenses, and we were successful in that regard.

Overall, the Foundation continues to be in good financial shape and is beginning to grow!

Attached: Financial Reports for the year ending December 31, 2022

American Canyon Arts Foundation
Balance Sheet--Prior Year Comparisons
As of December 31, 2022

	Dec 31, 19	Dec 31, 20	Dec 31, 21	Dec 31, 22
ASSETS				
Current Assets				
Checking/Savings				
ACAF Checking				
General Operations	0	0	10,665	13,589
2022 Co. Arts & Culture Grant	0	0	0	285
CalNonProfits Grant	0	0	3,634	52
Scholarships	0	0	165	0
Public Art	0	0	3,333	5,333
ACNV 2021 Grant	0	0	2,500	0
21 ACNV-ACHS Event	0	0	0	691
Juneteenth 2022	0	0	0	16,753
ACAF Checking - Other	16,916	14,583	0	0
Total ACAF Checking	16,916	14,583	20,297	36,703
PayPal Account	7,290	7,406	8,445	6,978
Total Checking/Savings	24,206	21,989	28,742	43,681
Total Current Assets	24,206	21,989	28,742	43,681
Fixed Assets				
Equipment & Fixtures	3,036	3,036	3,036	3,692
Accumulated Depreciation	0	0	0	-3,036
Total Fixed Assets	3,036	3,036	3,036	656
TOTAL ASSETS	27,242	25,025	31,778	44,337
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	1,838	0	0	0
Total Accounts Payable	1,838	0	0	0
Other Current Liabilities				
Equip-Fixture Offset	3,036	3,036	3,036	0
RF-Public Art	3,022	3,532	0	0
RF-Scholarships	75	90	0	0
Sales Tax Payable	170	1	5	4
Total Other Current Liabilities	6,303	6,659	3,041	4
Total Current Liabilities	8,141	6,659	3,041	4
Total Liabilities	8,141	6,659	3,041	4
Equity				
Retained Earnings	15,120	19,102	18,367	28,737
Rainy Day Reserve	0	0	0	10,000
Net Income	3,982	-735	10,371	5,596
Total Equity	19,102	18,367	28,738	44,333
TOTAL LIABILITIES & EQUITY	27,243	25,026	31,779	44,337

American Canyon Arts Foundation
Profit & Loss--Prior Year Comparison
January through December 2022

	2022	2021	\$ Chg.	% Chg.
Income				
41-Contributions				
4100 Grants	6,500	7,500	-1,000	-13%
4150 Donations and Sponsorships	43,645	4,831	38,814	803%
4151 Donations-ACAF Members	1,833	1,360	473	35%
4180 Memberships	1,990	1,645	345	21%
Total 41-Contributions	53,968	15,336	38,632	252%
42-Service Inc.				
4210 Event Fees				
4213-Parking Fees	730	0	730	100%
4212-VIP Seating	1,530	0	1,530	100%
Total 4210 Event Fees	2,260	0	2,260	100%
4225 Booth Rental Charge	1,050	0	1,050	100%
4240 Entry Fees	0	-40	40	100%
4250-Annual Dinner Tickets	225	0	225	100%
4290 Other Service Income	6,259	2,783	3,476	125%
Total 42-Service Inc.	9,794	2,743	7,051	257%
44-Sales				
4410 Crafts Sales	172	0	172	100%
4415 Fine Art Sales	0	50	-50	-100%
4420 Non-Taxable Sales	6,187	779	5,408	694%
4450 Other Sales	120	0	120	100%
Total 44-Sales	6,479	829	5,650	682%
45-Other Rev.				
4510 Miscellaneous Revenues	13	6	7	117%
Total 45-Other Rev.	13	6	7	117%
Total Income	70,254	18,914	51,340	271%

American Canyon Arts Foundation
Profit & Loss--Prior Year Comparison
January through December 2022

	2022	2021	\$ Chg.	% Chg.
Expense				
51-Community Support				
5120 Student Scholarships	1,500	2,000	-500	-25%
Total 51-Community Support	1,500	2,000	-500	-25%
52-Member Benefits				
5250-Annual Dinner Expense	317	0	317	100%
Total 52-Member Benefits	317	0	317	100%
56-Program Costs				
5610 Advertising & Promotions	2,287	0	2,287	100%
5615 Awards & Ribbons	2,129	0	2,129	100%
5620 Facility & Equip. Rental	2,907	1,200	1,707	142%
5625 Hospitality	84	0	84	100%
5630 Performer's Fees & Charges	16,070	2,530	13,540	535%
5632 Professional Support	3,500	0	3,500	100%
5685 Program Supplies	1,739	1,238	501	40%
5688 Inventory - Program Suppli	4,518	409	4,109	1,005%
5690 Other Program & Event Cost	14,724	25	14,699	58,796%
Total 56-Program Costs	47,958	5,402	42,556	788%
57-Admin Exp.				
5710 Bank Fees & Charges	168	24	144	600%
5720 Insurance	1,939	766	1,173	153%
5730 Member Dues-Other Agencies	350	350	0	0%
5750 Taxes, Permits & Filing Fe	225	0	225	100%
Total 57-Admin Exp.	2,682	1,140	1,542	135%
58-Misc Expenses				
5820 - Transfers Out	12,200	0	12,200	100%
Total 58-Misc Expenses	12,200	0	12,200	100%
Total Expense	64,657	8,542	56,115	657%
Net Income	5,597	10,372	-4,775	-46%

American Canyon Arts Foundation
Profit & Loss by Class
January through December 2022

	10-General Ops.	35-Arts & Culture	41-Member Svc.	44- Community	45-Public Art	TOTAL
Income						
41-Contributions						
4100 Grants	0	4,000	0	2,500	0	6,500
4150 Donations and Sponsorships	0	40,050	1,750	1,845	0	43,645
4151 Donations-ACAF Members	210	0	200	1,273	150	1,833
4180 Memberships	1,990	0	0	0	0	1,990
Total 41-Contributions	2,200	44,050	1,950	5,618	150	53,968
42-Service Inc.						
4210 Event Fees						
4213-Parking Fees	0	730	0	0	0	730
4212-VIP Seating	0	1,530	0	0	0	1,530
Total 4210 Event Fees	0	2,260	0	0	0	2,260
4225 Booth Rental Charge	0	970	80	0	0	1,050
4250-Annual Dinner Tickets	225	0	0	0	0	225
4290 Other Service Income	0	0	6,259	0	0	6,259
Total 42-Service Inc.	225	3,230	6,339	0	0	9,794
44-Sales						
4410 Crafts Sales	172	0	0	0	0	172
4420 Non-Taxable Sales	4,797	0	1,390	0	0	6,187
4450 Other Sales	0	0	0	120	0	120
Total 44-Sales	4,969	0	1,390	120	0	6,479
45-Other Rev.						
4510 Miscellaneous Revenues	13	0	0	0	0	13
Total 45-Other Rev.	13	0	0	0	0	13
Total Income	7,407	47,280	9,679	5,738	150	70,254

American Canyon Arts Foundation
Profit & Loss by Class
January through December 2022

	10-General Ops.	35-Arts & Culture	41-Member Svc.	44- Community	45-Public Art	TOTAL
Expense						
51-Community Support						
5120 Student Scholarships	0	0	0	1,500	0	1,500
Total 51-Community Support	0	0	0	1,500	0	1,500
52-Member Benefits						
5250-Annual Dinner Expense	317	0	0	0	0	317
Total 52-Member Benefits	317	0	0	0	0	317
56-Program Costs						
5610 Advertising & Promotions	0	1,335	349	604	0	2,288
5615 Awards & Ribbons	0	0	0	2,129	0	2,129
5620 Facility & Equip. Rental	1,200	1,707	0	0	0	2,907
5625 Hospitality	68	0	17	0	0	85
5630 Performer's Fees & Charges	0	8,700	7,370	0	0	16,070
5632 Professional Support	0	3,500	0	0	0	3,500
5685 Program Supplies	0	906	43	789	0	1,738
5688 Inventory - Program Suppli	3,635	0	115	767	0	4,517
5690 Other Program & Event Cost	0	14,379	115	230	0	14,724
Total 56-Program Costs	4,903	30,527	8,009	4,519	0	47,958
57-Admin Exp.						
5710 Bank Fees & Charges	147	15	5	1	0	168
5720 Insurance	1,939	0	0	0	0	1,939
5730 Member Dues-Other Agencies	350	0	0	0	0	350
5750 Taxes, Permits & Filing Fe	25	0	200	0	0	225
Total 57-Admin Exp.	2,461	15	205	1	0	2,682
58-Misc Expenses						
5820 - Transfers Out	10,000	2,200	0	0	0	12,200
Total 58-Misc Expenses	10,000	2,200	0	0	0	12,200
Total Expense	17,681	32,742	8,214	6,020	0	64,657
Net Income	-10,274	14,538	1,465	-282	150	5,597