

American Canyon



Arts Foundation

2023 Annual Report American Canyon Arts Foundation

FILIPINO BAYBAYIN PRESENTATION

FRIDAY JANUARY 20, 2023
6 PM - 7 PM

AMERICAN CANYON HIGH SCHOOL
ROOM # 123
CENTER AT SIDE GATE
3000 NEWELL DR.
AMERICAN CANYON, CA 94503

RSVP AT:
[HTTPS://TINYURL.COM/TAIPANKA23](https://tinyurl.com/TAIPANKA23)

TAIPAN LUCERO
CALLIGRAFILIPINO ARTIST

National Commission on Culture and the Arts (NCCA) grant awardee, whose passion is to revive, preserve and promote the pre-colonial Philippine writing system.

TAIPAN LUCERO
CalligraFilipino

Sponsored By



OPEN MIC NIGHT



The City of American Canyon in partnership with American Canyon Arts Foundation

JUNETEENTH Community Celebration of Freedom FES!

Sunday June 18, 2023 1:00-6:00 p.m.
Main Street Park - 3300 Zephyrus Dr., American Canyon, CA

POWER HOUR of GOSPEL 1:00-2:00 p.m.

Master of Ceremonies: Pastor Herman Nichols, UCC Church
Pastor James Williams, Grace Palace Faith Church
Michael Santos
Jalisco Prieto

Preparation also by the Church Singers and Jubilee Praise Band

American Canyon Arts Foundation

The following students will be receiving a career in the Arts and are recipients of American Canyon:

Wynross Melhia, Abigail Thurmon, William Velasquez

Sponsored By

AMERICAN CANYON ARTS FOUNDATION

CITY OF AMERICAN CANYON

NAPA COUNTY CALIFORNIA

ARTS COUNCIL NAPA VALLEY

ADMISSION IS FREE

Parking available at WALMART VENDORS:

Wine/Beer/Margaritas available for purchase
Father's Day Raffle Prizes

KID ZONE 2-4 pm
Sponsored by: Napa Ford

Bring: Hats, Sunscreen, Lawn Chair, Blankets
Covered Reserved VIP Seats available for \$30. Online at: www.american-canyon.org
For additional information contact: Brenda Knight Evans - (707) 318-4773

SPECIAL THANKS TO OUR SPONSORS:



KASAYSAYAN
PILIPINX LEARNING COMMUNITY

Women's History Month Panel

Empowered Women Compose Women

Maricela Alvarado
Stephanie Rosalby
Dr. Claire Reclayado-Bailey

FRIDAY MARCH 17
6PM - 7:30PM
Register at bit.ly/KasWHM23

THANKS TO OUR SPONSORS:



American Canyon Arts Foundation

AMERICAN CANYON CHAMBER OF COMMERCE
Est. 1994

American Canyon's BATTLE OF THE BANDS



January 20, 2024

PRESIDENT'S REPORT TO

THE AMERICAN CANYON ARTS FOUNDATION

The year 2023 was certainly a year of growth for the Arts Foundation, and for our artists who create in multiple mediums for the residents of American Canyon. Our success in 2024 would not be possible without the tireless efforts of our ACAF Board of Directors, our members and volunteers. We also welcomed Cheryl Joseph to the Board of Directors - her advocacy for artists and insights on event improvements have been a welcome addition to our Foundation!

ACAF's partnerships with the City of American Canyon, various non-profit groups and event organizers continue to provide excellent events, workshops and artistic amenities to the community. Here is a list of those events and partners:

- *2023 - 2024:* Applying for and receiving art and culture grants from the County of Napa, the Arts Council Napa Valley and Napa Valley Presents, totaling \$20,000.
- *January 2023:* CalligraFilipino Artists workshop, with NVC's Kasaysayan Learning Ctr.
- *January 2023:* ACAF Social - Napa Lighted Art Festival, w/ City of Napa
- *March 2023:* Women's History Month Panel, with NVC's Kasaysayan Learning Ctr.
- *April 2024:* Arts in April Proclamation, with the City of American Canyon
- *May 2023:* Awarding 3 ACAF scholarships to ACHS Seniors, with ACHS Scholarship Committee
- *June 2023:* Juneteenth Community Fest & Celebration of Freedom, with Brenda Knight
- *June, July, Aug. 2023:* AC's Battle of the Bands, Hispanic Cultural Celebration, and music for Meet Me in the Street, with AmCyn Chamber of Commerce

- *June 2023*: Providing Music for Napa County Chamber Mixers, with AmCyn Chamber of Commerce and all Chambers of Commerce in Napa County
- *July & December 2023*: ACAF musicians and music groups performing for City's Fourth of July Celebration and their Magic of the Season.
- *October 2023*: ACAF's 4th Annual Pumpkin Path at Wetlands, with City of American Canyon, ACCPF, Kiwanis & American Canyon 4H.
- *December*: Illumination of Christmas Trees with DoubleTree, fundraiser for Kiwanis Food Pantry
- *December 2023*: Room 5 & Room 6 Open House and Membership Social
- *December 2023*: Open Mic American Canyon, with Mickey Torres and the Jammin' Fil-Ams

Our gratitude and thanks go out to all these important organizations and the people who work tirelessly to provide creative artistic, cultural, and musical events in American Canyon. Let's continue our good works in 2024!

Perhaps the most exciting development for ACAF, one which has been in the works for some time, was finally achieved in 2023: ACAF has meeting and artistic space at the Napa Junction Community Center! ACAF successfully negotiated a long-term lease with the City of American Canyon. We have Room 5, also open to Kiwanis and other community non-profits, for meetings, programming and small events, where your Board of Directors actively plans to achieve the short term and long-term goals of ACAF. We also have exclusive use of Room 6, for displaying visual art, holding classes and art shows, and storing supplies. Now that ACAF has a physical space - our new home - we're ready to take the Arts Foundation to the next level, and bring our love of art, music, and other creative endeavors to the residents of American Canyon and Napa County!

As you can see, we did a heck of a lot in 2023. As ACAF President, I'm so proud of our accomplishments. I'm also thankful to the ACAF Board - in 2023, their nominations helped me receive two awards I'm very proud of: The American Canyon Chamber of Commerce Member of the Year, and the American Canyon Gateway Award. I'm stepping down as ACAF President, since I need a bit more personal time. Rest assured that I will be an active and present ACAF Vice President, who will continue working at our events, giving support, and providing counsel to Mark Joseph, as he takes us through 2024!

This year, we truly need the members of the Arts Foundation to step up! Sign up for our working committees and present your creative ideas to the ACAF Board of Directors! There are so many ways to help your Arts Foundation: attend events, get involved in organizing, raise funds and sponsor events, buy See's Candy, teach an art class. The ways you can help are only limited by your imagination. Let's look forward to Arts, Music and Friendship in 2024!

Sincerely,

Clarence E. Mamaril

Clarence E. Mamaril

ACAF President

American Canyon Arts Foundation Membership Roster – 2023

<u>#</u>	<u>Name</u>	<u>Type</u>	<u>Status</u>	<u>City</u>
1	Abeyta, Teresa	Individual	Member	American Canyon
2	Booth, Penny	Individual	Member	Vallejo
3	<i>Borgeaud, Sophie</i>	Individual	Member	American Canyon
4	Bowlby, Françoise	Individual	Member	Napa
5	Buford, Lawrence	Family	Member	American Canyon
6	Buford, Nathell	Family	Member	American Canyon
7	Caldwell, Keith	Life	Member	Vacaville
8	Carino, Pina	Band	Member	Napa
9	Casper, Deborah	Individual	Member	San Jose
10	Chiolero, Charlotte	Individual	Member	American Canyon
11	<i>Coloma, Farrah</i>	Individual	Member	American Canyon
12	<i>Cortez, Stacy</i>	Family	Member	Vallejo
13	<i>Ding, Yu</i>	Individual	Member	American Canyon
14	Fouts, Gloria	Individual	Member	Vallejo
15	Goff, Elizabeth	Family	Member	American Canyon
16	<i>Jones, Devin</i>	Band	Member	Vallejo
17	Joseph, Cheryl	Family	Board	American Canyon
18	Joseph, Mark	Family	Sec/Treasurer	American Canyon
19	Knight, Brenda	Life	Member	American Canyon
20	Krueger, Patti	Individual	Board	American Canyon
21	Labaw, Roberta	Family	Board	American Canyon
22	Labaw, Steve	Family	Member	American Canyon
23	<i>Lee, Ari</i>	Family	Member	American Canyon
24	<i>Lee, Kasama</i>	Family	Member	American Canyon
25	<i>Lockette, Jenifer</i>	Individual	Member	American Canyon
26	<i>Luzano, Christopher</i>	Band	Member	Fairfield
27	Mamaril, Clarence	Individual	President	American Canyon
28	Matson, Nance	Family	Member	American Canyon
29	McNaughton, Austin	Family	Member	American Canyon
30	McNaughton, Joe	Family	Board	American Canyon
31	McNaughton, Jonette	Family	Vice-President	American Canyon
32	Myers, Scott	Band	Member	American Canyon
33	<i>Rhorer, Jade</i>	Band	Member	Napa
33	<i>Ruffin, Herb</i>	Band	Member	American Canyon
34	Sabee, Elizabeth	Family	Member	American Canyon
35	Sabee, Eric	Family	Board	American Canyon
36	Sabee, Ethan	Family	Board	American Canyon

****New or Returning Member***

American Canyon Arts Foundation Membership Roster – 2023

<u>#</u>	<u>Name</u>	<u>Type</u>	<u>Status</u>	<u>City</u>
37	Sutter, Sande	Family	Member	American Canyon
38	<i>Tennyson, Chris</i>	Individual	Member	American Canyon
39	<i>Torres, Linda</i>	Family	Member	American Canyon
40	<i>Torres, Mickey</i>	Family	Member	American Canyon
41	Waxman, Bonnie	Life	Member	Arizona

5 = Required Members for a minimum quorum at the Annual Membership Meeting (10%)

14 = Required Members for a quorum to conduct new business at the Annual Membership Meeting (33.3%)

TREASURER'S REPORT

The financial condition of the Arts Foundation continues to improve. As of the end of our fiscal year (December 31, 2023), we had over \$51,000 in the bank. This compares to \$43,681 in 2022 and more than 2.5 times the amount in 2020. Although much of this cash is in restricted accounts (grants and earmarked revenues), there was almost \$20,000 in unrestricted funds. This gives us the ability to invest in new programs, or weather financial “dry spells” without jeopardizing the ongoing status of the Foundation.

Our net income also increased over last year, from \$5600 in 2022 to almost \$7700 in 2023. Revenues were down (mainly due to the large, one-time contribution from the City in 2022 for the Juneteenth program), but expenses were down even more (due to setting up the “Rainy Day” fund last year).

Our complete financial reports are attached to this Annual Report.

Going beyond just the dollars, we also set up a new organizational structure, consisting of four main divisions:

- Member (and Community) Services;
- Visual Arts;
- Performing Arts; and
- Cultural Arts.

This approach better reflects our new direction and focus. It will also help us attract new members and solicit financial support.

In terms of membership and funding, we began to actively recruit new members at the end of 2023—and was able to bring back several members that have not been engaged in several years. We thank you for your confidence in the Foundation and look forward to your hard work in the year to come. We are also looking at new software that will help us solicit funds, either through direct “Fund-a-Need” efforts, or with auctions and events. We will continue to seek grant funding for our programs, especially our cultural arts programs.

Combined with our new space at the Napa Junction Community Center, we have nothing but high hopes for 2024!

American Canyon Arts Foundation
Balance Sheet--Prior Year Comparisons
As of December 31, 2023

	<u>Dec 31, 20</u>	<u>Dec 31, 21</u>	<u>Dec 31, 22</u>	<u>Dec 31, 23</u>
ASSETS				
Current Assets				
Checking/Savings				
ACAF Checking				
General Operations	0.00	10,665.21	13,588.60	11,896.43
Public Art	0.00	3,333.12	5,333.12	5,333.12
Juneteenth	0.00	0.00	16,752.95	7,299.86
Scholarships	0.00	165.00	0.00	0.00
CalNonProfits Grant	0.00	3,633.75	52.23	2,724.00
2023 ACNV-Diversity Art Show	0.00	0.00	0.00	5,000.00
2023 Napa Co. Arts&Culture	0.00	0.00	0.00	4,775.00
2023 NV Presents Grant	0.00	0.00	0.00	7,366.36
2022 Napa Co. Arts & Culture	0.00	0.00	285.00	0.00
ACNV 2021 Grant	0.00	2,500.00	0.00	0.00
2022 ACNV--ACHS ArtFest	0.00	0.00	691.36	0.00
ACAF Checking - Other	14,582.89	0.00	0.00	0.00
Total ACAF Checking	14,582.89	20,297.08	36,703.26	44,394.77
PayPal Account	7,406.29	8,444.99	6,978.35	6,955.56
Total Checking/Savings	21,989.18	28,742.07	43,681.61	51,350.33
Total Current Assets	21,989.18	28,742.07	43,681.61	51,350.33
Fixed Assets				
Equipment & Fixtures	3,035.98	3,035.98	3,692.02	3,692.02
Accumulated Decreciation	0.00	0.00	-3,035.98	-3,035.98
Total Fixed Assets	3,035.98	3,035.98	656.04	656.04
TOTAL ASSETS	25,025.16	31,778.05	44,337.65	52,006.37
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
Equip-Fixture Offset	3,035.98	3,035.98	0.00	0.00
RF-Public Art	3,531.55	0.00	0.00	0.00
RF-Scholarships	90.00	0.00	0.00	0.00
Sales Tax Payable	0.83	4.71	4.26	0.00
Total Other Current Liabilities	6,658.36	3,040.69	4.26	0.00
Total Current Liabilities	6,658.36	3,040.69	4.26	0.00
Total Liabilities	6,658.36	3,040.69	4.26	0.00
Equity				
Retained Earnings	20,939.65	18,366.80	28,737.36	34,333.39
Rainy Day Reserve	0.00	0.00	10,000.00	10,000.00
Net Income	-2,572.85	10,370.56	5,596.03	7,672.98
Total Equity	18,366.80	28,737.36	44,333.39	52,006.37
TOTAL LIABILITIES & EQUITY	25,025.16	31,778.05	44,337.65	52,006.37

American Canyon Arts Foundation
Profit & Loss--Prior Year Comparison
January through December 2023

01/03/24

Cash Basis

	Jan - Dec 23	Jan - Dec 22	\$ Change	% Change
Income				
41-Contributions				
4100 Grants	29,250.00	13,300.00	15,950.00	119.9%
4150 Donations and Sponsorships	7,371.00	36,845.00	-29,474.00	-80.0%
4151 Donations-ACAF Members	795.00	1,833.07	-1,038.07	-56.6%
4180 Memberships	1,110.00	1,990.00	-880.00	-44.2%
4190 Other Contributions	500.00	0.00	500.00	100.0%
Total 41-Contributions	39,026.00	53,968.07	-14,942.07	-27.7%
42-Service Inc.				
4210 Event Fees				
4213-Parking Fees	0.00	730.00	-730.00	-100.0%
4212-VIP Seating	1,110.00	1,530.00	-420.00	-27.5%
Total 4210 Event Fees	1,110.00	2,260.00	-1,150.00	-50.9%
4225 Booth Rental Charge	800.00	1,050.00	-250.00	-23.8%
4230 Classes	140.00	0.00	140.00	100.0%
4233 Workshops	200.00	0.00	200.00	100.0%
4250-Annual Dinner Tickets	1,029.00	225.00	804.00	357.3%
4260-Performers' Service				
4261-Service Revenues	4,235.00	6,259.00	-2,024.00	-32.3%
4264-Musician's Charges	-4,700.00	-5,690.00	990.00	17.4%
Total 4260-Performers' Service	-465.00	569.00	-1,034.00	-181.7%
Total 42-Service Inc.	2,814.00	4,104.00	-1,290.00	-31.4%
44-Sales				
4410 Crafts Sales				
4410 Crafts Sales	0.00	117.00	-117.00	-100.0%
4420 Non-Taxable Sales				
4420 Non-Taxable Sales	851.80	6,242.10	-5,390.30	-86.4%
4450 Other Sales				
4450 Other Sales	0.00	120.00	-120.00	-100.0%
Total 44-Sales	851.80	6,479.10	-5,627.30	-86.9%
45-Other Rev.				
4510 Miscellaneous Revenues				
4510 Miscellaneous Revenues	47.17	12.57	34.60	275.3%
Total 45-Other Rev.	47.17	12.57	34.60	275.3%
Total Income	42,738.97	64,563.74	-21,824.77	-33.8%
Gross Profit	42,738.97	64,563.74	-21,824.77	-33.8%
Expense				
51-Community Support				
5120 Student Scholarships				
5120 Student Scholarships	1,500.00	1,500.00	0.00	0.0%
Total 51-Community Support	1,500.00	1,500.00	0.00	0.0%
52-Member Benefits				
5250-Annual Dinner Expense				
5250-Annual Dinner Expense	1,220.01	316.59	903.42	285.4%
Total 52-Member Benefits	1,220.01	316.59	903.42	285.4%
56-Program Costs				
5610 Advertising & Promotions	1,048.83	2,287.39	-1,238.56	-54.2%
5615 Awards & Ribbons	0.00	2,128.66	-2,128.66	-100.0%
5620 Facility & Equip. Rental	4,031.27	4,521.63	-490.36	-10.8%
5625 Hospitality	0.00	84.42	-84.42	-100.0%
5630 Performer's Fees & Charges	8,365.00	10,380.00	-2,015.00	-19.4%
5632 Professional Support	5,825.00	3,500.00	2,325.00	66.4%
5685 Program Supplies	259.24	1,739.05	-1,479.81	-85.1%
5688 Inventory - Program Suppli	625.00	4,518.00	-3,893.00	-86.2%
5690 Other Program & Event Cost	8,929.28	13,109.76	-4,180.48	-31.9%
Total 56-Program Costs	29,083.62	42,268.91	-13,185.29	-31.2%

American Canyon Arts Foundation

Profit & Loss--Prior Year Comparison

January through December 2023

	Jan - Dec 23	Jan - Dec 22	\$ Change	% Change
57-Admin Exp.				
5710 Bank Fees & Charges	67.78	168.21	-100.43	-59.7%
5720 Insurance	2,651.00	1,939.00	712.00	36.7%
5730 Member Dues-Other Agencies	350.00	350.00	0.00	0.0%
5740 Office Services & Supplies	129.84	0.00	129.84	100.0%
5750 Taxes, Permits & Filing Fe	63.74	225.00	-161.26	-71.7%
Total 57-Admin Exp.	3,262.36	2,682.21	580.15	21.6%
58-Misc Expenses				
5820 - Transfers Out	0.00	12,200.00	-12,200.00	-100.0%
Total 58-Misc Expenses	0.00	12,200.00	-12,200.00	-100.0%
Total Expense	35,065.99	58,967.71	-23,901.72	-40.5%
Net Income	7,672.98	5,596.03	2,076.95	37.1%

American Canyon Arts Foundation
Profit & Loss by Class
 January through December 2023

	General Operations	Visual Arts	Performing Arts	Cultural Arts	TOTAL
Income					
41-Contributions					
4100 Grants	6,500.00	5,000.00	8,465.00	9,285.00	29,250.00
4150 Donations and Sponsorships	20.00	651.00	0.00	6,700.00	7,371.00
4151 Donations-ACAF Members	535.00	260.00	0.00	0.00	795.00
4180 Memberships	1,110.00	0.00	0.00	0.00	1,110.00
4190 Other Contributions	0.00	0.00	0.00	500.00	500.00
Total 41-Contributions	8,165.00	5,911.00	8,465.00	16,485.00	39,026.00
42-Service Inc.	1,369.00	0.00	-465.00	1,910.00	2,814.00
44-Sales	851.80	0.00	0.00	0.00	851.80
45-Other Rev.	47.17	0.00	0.00	0.00	47.17
Total Income	10,432.97	5,911.00	8,000.00	18,395.00	42,738.97
Gross Profit	10,432.97	5,911.00	8,000.00	18,395.00	42,738.97
Expense					
51-Community Support	1,500.00	0.00	0.00	0.00	1,500.00
52-Member Benefits	1,220.01	0.00	0.00	0.00	1,220.01
56-Program Costs					
5610 Advertising & Promotions	123.05	0.00	0.00	925.78	1,048.83
5620 Facility & Equip. Rental	1,270.00	161.63	0.00	2,599.64	4,031.27
5630 Performer's Fees & Charges	200.00	0.00	1,640.00	6,525.00	8,365.00
5632 Professional Support	750.00	0.00	75.00	5,000.00	5,825.00
5685 Program Supplies	259.24	0.00	0.00	0.00	259.24
5688 Inventory - Program Suppli	0.00	625.00	0.00	0.00	625.00
5690 Other Program & Event Cost	0.00	0.00	0.00	8,929.28	8,929.28
Total 56-Program Costs	2,602.29	786.63	1,715.00	23,979.70	29,083.62
57-Admin Exp.	2,568.47	50.69	275.00	368.20	3,262.36
Total Expense	7,890.77	837.32	1,990.00	24,347.90	35,065.99
Net Income	2,542.20	5,073.68	6,010.00	-5,952.90	7,672.98

American Canyon Arts Foundation Profit & Loss Grants Report January through December 2023

	ACNV Grants	2023-24 Arts & C... (Napa County)	2023-24 Capac... (Napa County)	Total Napa Co...	NV Presents	TOTAL
Income						
41-Contributions						
4100 Grants	5,000.00	6,000.00	1,500.00	7,500.00	6,750.00	19,250.00
Total 41-Contributions	5,000.00	6,000.00	1,500.00	7,500.00	6,750.00	19,250.00
Total Income	5,000.00	6,000.00	1,500.00	7,500.00	6,750.00	19,250.00
Gross Profit	5,000.00	6,000.00	1,500.00	7,500.00	6,750.00	19,250.00
Expense						
56-Program Costs						
5630 Performer's Fees & Charges	0.00	2,140.00	0.00	2,140.00	0.00	2,140.00
5632 Professional Support	0.00	75.00	750.00	825.00	0.00	825.00
Total 56-Program Costs	0.00	2,215.00	750.00	2,965.00	0.00	2,965.00
57-Admin Exp.						
5720 Insurance	0.00	0.00	0.00	0.00	75.00	75.00
Total 57-Admin Exp.	0.00	0.00	0.00	0.00	75.00	75.00
Total Expense	0.00	2,215.00	750.00	2,965.00	75.00	3,040.00
Net Income	5,000.00	3,785.00	750.00	4,535.00	6,675.00	16,210.00